

CUSTOMER SUCCESS STORY

HYDRECO

HYDRAULIC SOLUTIONS PROVIDER

HYDRECO BENEFITS FROM SINGLE PARTNER FOR ENTERPRISE RESOURCE PLANNING AND CLOUD IT

Hydreco was faced with two major challenges. They needed to deploy an ERP solution to harmonise processes across their global operation, as well as find an alternative provider of Cloud IT Services for their business. In Codestone they found a partner that excelled in both.



Founded in 1913, Hydreco Hydraulics is a designer, manufacturer and distributor of hydraulic products used in the construction, materials handling, and transport sectors.

In 1997 David Brown Hydraulics, Powauto and Hydreco joined together with a combined heritage of over 100 years and some of the most respected products, people and brands in the business.



With over 200 employees, Hydreco have operations in America, Australia, China, Germany, India, Italy, Norway and the UK.



THE NEED FOR CHANGE

“ We were faced with two challenges; we needed a new Cloud IT provider and we were looking to select and deploy an ERP solution for the business. ”

Steve Gray, Hydreco Hydraulics, Group IT Manager



Maintaining a Global Chart of Accounts was proving complex.



A need to manage and control operating costs.



Need to harmonise practices and information across global sites.



Getting data in or out of the system was far too difficult.

“ We had seen the potential of Cloud IT; we were looking for a partner that could help us move this forward to a fully managed cloud infrastructure. ”

“ Our size and geographic reach was stretching existing systems. We needed a single ERP solution that could provide end-to-end business insight and management. ”

INSPIRE

ERP WITHOUT A MAJOR CAPITAL INVESTMENT

“ Codestone was able to offer us SAP Business One as-a-Service. We pay for what we use and have a TCO aligned to operating expense. ”

NO LENGTHY DEPLOYMENT PROJECT

“ SAP Business One & Codestone’s expertise enabled us to be up and running in just 12 weeks. ”

AN END-TO-END SOLUTION ALIGNED TO OUR NEEDS

“ SAP Business One was capable of addressing our full supply chain and support multi-country and multi-currency. ”

DUAL EXPERTISE TOOK AWAY COST & RISK

“ Codestone’s dual expertise in both ERP and Cloud was ideal. It meant we didn’t have to engage, induct and manage two separate partners. ”

THEY MAPPED OUR JOURNEY TO THE CLOUD

“ Codestone took the time to understand our business and needs. They mapped a journey to the cloud that was right for us. ”

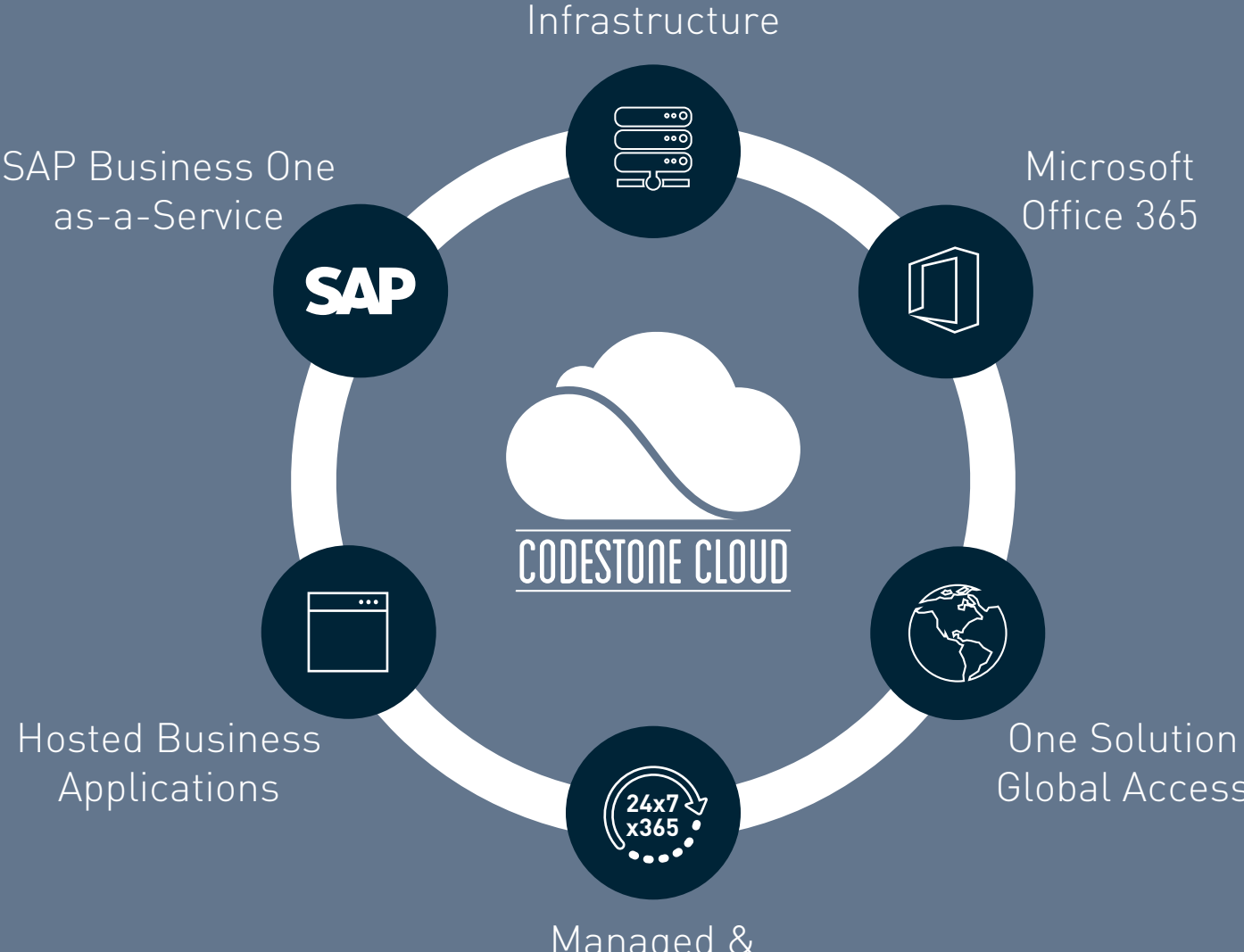
A PARTNER WE BELIEVED WE COULD TRUST

“ Codestone stood out as a potential partner we could trust. They showed they cared, they had expertise and would be there 24x7. ”

TRANSFORM

Codestone addressed both of Hydreco’s needs. A comprehensive ERP solution was delivered in the form of SAP Business One as-a-Service and a programme was delivered that transitioned Hydreco’s IT systems to the Codestone Cloud and Managed Service.

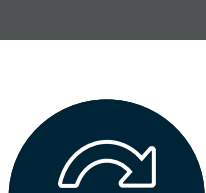
Cloud Delivered Infrastructure



ACHIEVE

“ For us, Codestone have been brilliant. They delivered our SAP Business One solution to our first business site within twelve weeks and have smoothly transitioned our infrastructure and business applications, along with all of the connectivity to the Codestone Cloud. ”

Steve Gray, Hydreco Hydraulics, Group IT Manager



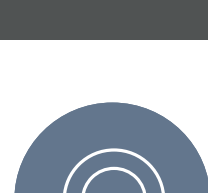
End-To-End

“ Codestone’s SAP Expertise has enabled them to deliver a true end-to-end ERP solution fully aligned to our business. ”



Visibility & Control

“ We now have full visibility of every aspect of the business and the ability to track and manage performance. ”



One Solution

“ SAP Business One provides us with a single solution that enables us to manage our business on a global basis. ”



User Adoption

“ Users have really taken to the solution; comprehensive training complemented by a solution that is really intuitive. ”



Helpdesk

“ We know we picked the right partner. Their depth of knowledge is superb, and with 24x7 support we always have peace of mind. ”



True Cloud

“ We have a cloud infrastructure that is dependable, scalable and agile as well as delivering a lower TCO. ”

WANT TO DISCOVER MORE?

We are Codestone, an award winning SAP & Cloud Services company with global coverage, helping our customers and their people to reach their full potential. If you want to discover more about the types of solutions we provide and how we could help your business, please contact the team.