

## CUSTOMER SUCCESS STORY

# HYDRECO

HYDRAULIC SOLUTIONS PROVIDER

### HYDRECO BENEFITS FROM SINGLE PARTNER FOR ENTERPRISE RESOURCE PLANNING AND CLOUD IT

Hydreco was faced with two major challenges. They needed to deploy an ERP solution to harmonise processes across their global operation, as well as find an alternative provider of Cloud IT Services for their business. In Codestone they found a partner that excelled in both.



Founded in 1913, Hydreco Hydraulics is a designer, manufacturer and distributor of hydraulic products used in the construction, materials handling, and transport sectors.

In 1997 David Brown Hydraulics, Powauto and Hydreco joined together with a combined heritage of over 100 years and some of the most respected products, people and brands in the business.



With over 200 employees, Hydreco have operations in America, Australia, China, Germany, India, Italy, Norway and the UK.



## THE NEED FOR CHANGE

“ We were faced with two challenges; we needed a new Cloud IT provider and we were looking to select and deploy an ERP solution for the business. ”

**Steve Gray, Hydreco Hydraulics, Group IT Manager**



Maintaining a Global Chart of Accounts was proving complex.



A need to manage and control operating costs.



Need to harmonise practices and information across global sites.



Getting data in or out of the system was far too difficult.

“ We had seen the potential of Cloud IT; we were looking for a partner that could help us move this forward to a fully managed cloud infrastructure. ”

“ Our size and geographic reach was stretching existing systems. We needed a single ERP solution that could provide end-to-end business insight and management. ”

## INSPIRE

ERP WITHOUT A MAJOR CAPITAL INVESTMENT

“ Codestone was able to offer us SAP Business One as-a-Service. We pay for what we use and have a TCO aligned to operating expense. ”

NO LENGTHY DEPLOYMENT PROJECT

“ SAP Business One & Codestone’s expertise enabled us to be up and running in just 12 weeks. ”

AN END-TO-END SOLUTION ALIGNED TO OUR NEEDS

“ SAP Business One was capable of addressing our full supply chain and support multi-country and multi-currency. ”

DUAL EXPERTISE TOOK AWAY COST & RISK

“ Codestone’s dual expertise in both ERP and Cloud was ideal. It meant we didn’t have to engage, induct and manage two separate partners. ”

THEY MAPPED OUR JOURNEY TO THE CLOUD

“ Codestone took the time to understand our business and needs. They mapped a journey to the cloud that was right for us. ”

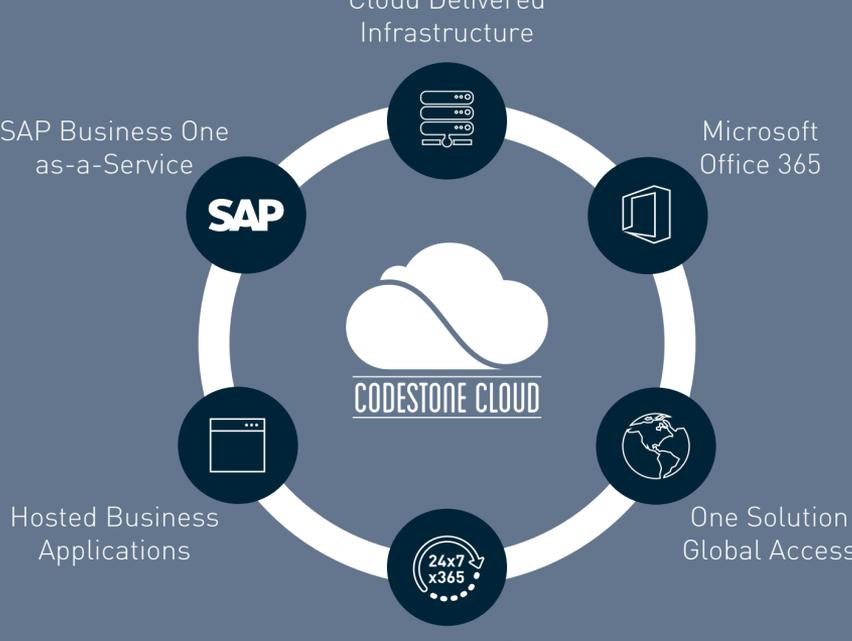
A PARTNER WE BELIEVED WE COULD TRUST

“ Codestone stood out as a potential partner we could trust. They showed they cared, they had expertise and would be there 24x7. ”

## TRANSFORM

Codestone addressed both of Hydreco’s needs. A comprehensive ERP solution was delivered in the form of SAP Business One as-a-Service and a programme was delivered that transitioned Hydreco’s IT systems to the Codestone Cloud and Managed Service.

Cloud Delivered Infrastructure



Managed & Supported 24x7x365

Hosted Business Applications

Microsoft Office 365

One Solution Global Access

Cloud Delivered Infrastructure

SAP Business One as-a-Service

SAP

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