

CUSTOMER SUCCESS STORY

bigHead®

HOW SAP BUSINESS ONE IS ENABLING BIGHEAD BONDING FASTENERS LTD TO GET EVEN BIGGER

As a growing company on the verge of major development, bigHead Bonding Fasteners were aware that they had outgrown their business management software. We've been really pleased to work with them over the past year to deliver SAP Business One, the fully integrated accounting and ERP solution. We've been finding out how it's already revolutionised their systems and allowed them to move forward.



1966

bigHead Bonding Fasteners (bH) has manufactured small specialist composite fasteners since 1966.



Their unique bigHead® composite fixings have been used for a vast range of uses, from constructing Doctor Who's Daleks to affixing the arms of Shirley Bassey's waxwork at Madame Tussauds.



bH's fasteners form a key component in building Sunseeker yachts and premium cars from Rolls Royce, Aston Martin and Lamborghini to name but a few.

THE NEED FOR CHANGE

Venture capital funding from the US has enabled bH to look forward to rapid growth and a new, 10,000 square foot modern headquarters in Dorset for their expanding team.



It was clear that Sage Line 200 would no longer meet their needs in the face of these new developments. Sage could not offer the automation or visibility that bH required to manage their growing production including:



A need for better stock control.



A growing amount of transactions being put through the system.



Multiple Sage add-ons slowed down productivity.



CRM package was separate to the accounts package.

“With Sage Line 200, there was no stock management, no analysis of what we were doing, so if we wanted to interrogate the system the reporting functions were very limited.”

Craig Chadwick, bigHead's Operations Manager

INSPIRE

As a SAP Business One user and Codestone client in a previous job, Craig was an advocate of both the accounting & business management system and the support we could offer.

After careful consideration of the products on the market and the partners providing them, bH decided on Codestone and SAP Business One.

A NEED FOR A TAILORED SOLUTION

“We spent months working out what software package did what, what did we currently have, what did we want to have, then found competitors.”

CAPABILITIES THAT SPEAK FOR THEMSELVES

“I knew SAP B1 could combine the CRM, combine all the quotations, we could do scheduling and we could have much better stock control.”

A SYSTEM THAT CAN TAKE US FORWARD

“SAP Business One is sustainable and it's got a good future road map. It's very dynamic, it's very customisable.”

BESPOKE APPROACH TO BUSINESS MANAGEMENT

“With Codestone, it was a personal approach. They did their homework about what we need as a business and were actually looking to support us.”

FRESH IDEAS AND SOLUTIONS

“Rather than just selling a product, Codestone understood what we needed and said this is what we can provide, how about doing things this way?”

IMPROVED AND STREAMLINED PROCESSES

“Codestone gave us suggestions and ideas of how we could improve our processes, which we've taken on board.”

TRANSFORM

Codestone have provided a comprehensive business management solution to bH since early 2016, consisting of SAP Business One, Taskcentre and SAP B1UP. The updated system has enabled bH to streamline their working practices, gain deeper business insight and has provided a robust yet flexible infrastructure to support current and future growth.



CONSULTANCY

“The process was a two-way show and tell, with Codestone learning about our company and teaching us about SAP B1.”



IMPLEMENTATION

“Codestone's tailored approach to our business management solution took the unique challenges we face into account.”



SUPPORT

“The support from Codestone has been superb, we pretty much transferred over seamlessly.”

ACHIEVE

“I'm a big advocate of SAP Business One and I'll always recommend Codestone because I believe in the company.”

Craig Chadwick, bigHead's Operations Manager



AUTOMATION

“We've improved certain process and cut out others by automating them with scheduled tasks or using Taskcentre in the background.”



KNOWLEDGE

“We've got better knowledge of everything that's happening because we've got one place to look, rather than having three different databases.”



INSIGHT

“We have everything set up so that at the click of a button, there are reports available.”



VISIBILITY

“Now we can go straight to a business partner, we can see the activities, we can see the history, we can see the future.”



24/7 SUPPORT

“We are benefitting from full business management support from Codestone as bH continues to develop.”



CUSTOMER SATISFACTION

“I've already recommended, or referred, Codestone and SAP Business One to other businesses.”

WANT TO DISCOVER MORE?

We are Codestone, an award winning SAP & IT Managed Services company with global coverage, helping our customers and their people to reach their full potential. If you want to discover more about the types of solutions we provide and how we could help your business, please contact the team.